PRESS RELEASE

INTERIM FIGURES FOR THE FINANCIAL YEAR 2003

- **Revenues up by over 10 % to EUR 323.0 m**
- **Result remains at high level**
- **Good capacity utilisation at production facilities**

Leonding, March 4, 2004: In 2003, Rosenbauer achieved a continuation of the previous year's positive earnings momentum.

At EUR 323.0 m (2002: EUR 286.5 m), Group revenues last year reached their highest level ever. The main reasons for this increase of over 10% in revenues are the record shipments made from Austria under major export orders, and continued revenue growth in the USA.

At EUR 19.1 m, “Profit before interest and tax” (EBIT) was down on the previous year (2002: EUR 20.5 m); despite this, the record EBT posted in 2002 was slightly exceeded, with year-2003 EBT improving from EUR 15.7 m to EUR 15.8 m.

This success is primarily attributable to the restructuring and rationalisation measures undertaken at the Austrian production facilities, reduced financing costs, and the excellent results posted by the subsidiaries in the USA and Spain.

EUR 300.9 m of new orders were taken throughout the Group - somewhat below 2002's high figure of EUR 319.1 m, much of which was accounted for by major orders.

Key figures		**2003 (interim)**	**2002**
Revenues	m EUR	**323.0**	286.5
EBIT	m EUR	**19.1**	20.5
EBT	m EUR	**15.8**	15.7
Workforce		**1313**	1249
Incoming orders	m EUR	**300.9**	319.1
Order books per 31.12.	m EUR	**191.8**	240.4

The final figures for the 2003 financial year are to be announced on April 23, 2004.

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