



Leonding, 28<sup>th</sup> February 2003

**ROSENBAUER: PRELIMINARY FIGURES FOR THE 2002 FINANCIAL YEAR**

- **Forecasts considerably exceeded**
- **Result soars to EUR 15.6 m (EBT)**
- **High level of capacity utilisation at Group's main production facilities**

2002 was the best year ever in Rosenbauer's 137-year history. The preliminary figures for the 2002 financial year show a year-on-year increase of 9 % in revenues, taking the total to EUR 297 m (2001: EUR 273.7 m). EBT (earnings before tax) trebled, soaring from EUR 5.1 m to EUR 15.6 m and yet again surpassing the previous forecast (EUR 13 m).

This massive improvement over the previous year's result is due to the successful turnaround of the German Metz Group, the restructuring and rationalisation measures undertaken at the Austrian production facilities and good results of the Group's subsidiaries in the USA and Spain.

At EUR 319.1 m (2001: EUR 354.0 m), the value of new orders received by the Group in 2002 was higher than the revenues for that entire year. This means a high level of capacity utilisation at the Group's main production facilities.

The most significant incoming orders received last year were for:

- 72 fire-fighting and aerial rescue vehicles as part of the preparations for the Olympic Games to be hosted by Greece in 2004.
- Eight SIMBA 8x8 air crash tenders for Frankfurt Airport.
- PANTHER air crash tenders for international airports in Europe, South America Asia and Middle East.

The final figures for the 2002 financial year are to be announced on 25<sup>th</sup> April 2003.

<b>Fey figures at a glance</b>		<b>2002 (interim)</b>	<b>2001</b>
Revenues	in EUR m.	<b>297.0</b>	273.7
EBIT	in EUR m.	<b>21.4</b>	10.1
EBT	in EUR m.	<b>15.6</b>	5.1
Workforce (per 31.12.)		<b>1260</b>	1288
Incoming orders	in EUR m.	<b>319.1</b>	354.0
Order books per 31.12.	in EUR m.	<b>240.4</b>	260.2

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